

Star News Group

Family Values

Star News Group readers are concerned with creating a better life for themselves and their families.

Optimism and a desire to do well means that our family audience is interested in: homes, cars, furnishings, appliances, fashion, wealth creation, children, education, health and beauty services and a range of entertainment and recreational activities.

Star News Group papers are read by families with children of all ages. Businesses servicing the family market can focus their advertising on a specific age group such as families with pre-school children, zeroing in on growth suburbs with high birth rates. Alternately they can take advantage of the cross section of ages to tier their offer, attract a broader audience and grow with the families enjoying repeat business.

Our papers are located in growth corridors and areas of Melbourne experiencing a new lease of life with both cultural and employment diversity. Star News Group readers work across all industries in a range of occupations.

This makes Star News Group publications suitable for advertising products and services directed at both tradespeople – such as vans, utes, tools and equipment – and professionals and office workers – such as business wear, further education, gyms and personal trainers.

In line with societal trends, our older readers are demonstrating a preference for leisure and lifestyle pursuits enabling Star News Group to connect advertisers with this lucrative audience.

The values and interests of our readers are reflected in our advertising and editorial content.

Our Readers

Readers in the areas covered by Star News Group publications are predominantly in the 35 to 49 and 50 plus age brackets and represent a strong family audience.

There is an even spread of males and females across all age groups and the high proportion of children and young adults suggests a family audience typical of suburban areas.

Around 14% of readers are aged between 25 and 34. With people in this age group

starting families, these young couples and singles demonstrate a strong continuing family audience.

We believe that the strong family demographic, both now and in the future, makes Star News Group papers ideal advertising vehicles for businesses servicing this market.

In line with societal trends, the proportion of readers aged 50 plus means that Star News Group gives advertisers access to this important market. The lucrative segment of leisure and lifestyle focused recent retirees represent a key proportion of the aging population.

Their Occupations

The majority of Star News Group readers work as professionals, tradespeople or in intermediate clerical, sales and service jobs.

Our publications reach readers representing a cross section of occupations which, when coupled with dual income households, provides for stable spending patterns.

Their Income

The majority of households in the Star News Group distribution area earn around \$57,000 pa. The second and third largest

groups earn around \$30,000 and \$81,000 pa respectively.

Significantly, 22% of households in the Star News Group Distribution area earn over \$100,000 pa.

These income brackets make Star News Group publications an attractive proposition for a range of advertisers with products targeted to the lucrative Australian middle class.

Lower average income areas include some of those in the North West. This is consistent with the production and labourer focused occupations of readers within these areas. Star News Group believes however that areas with lower average incomes are offset by the lower housing prices and lower cost of living that this provides and therefore a consistent ratio of disposable income is maintained.

Other areas with a lower average income include areas such as the Surf Coast and Bellarine Peninsula which attract a high proportion of retirees and families seeking a sea change. The reduction in expenses such as mortgages that accompany a move to the coast means that the spending power of this segment is still strong.

Community at a glance

The community reading Star News Group Publications:

AGE

0 to 18 Years:	23%
18 to 24 Years:	10%
25 to 34 Years:	14%
35 to 49 Years:	22%
50 plus Years:	31%

TOP 3 HOUSEHOLD INCOME:

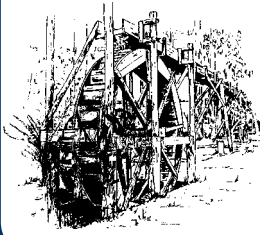
\$57,000 pa
\$30,000 pa
\$81,000 pa

OCCUPATIONS

Managers:	6%
Professionals:	14%
Associate Professionals:	10%
Tradespeople:	14%
Advanced Clerical & Service:	3%
Intermediate Clerical & Service:	18%
Production & Transport:	12%
Clerical, Sales & Service:	10%
Labourers:	10%

Please Note: This information was compiled based on our understanding of our readers and information contained by the ABS for Star News Group from 2006 Census data. Star News Group expects you to rely on your own commercial judgement when using this information.





Upper Yarra

Mail



Upper Yarra Mail

Suburbs & Postcodes

Don Valley	3139	Wandin	3139
Launching Place	3139	Warburton	3799
Millgrove	3799	Wesburn	3799
Reefton	3799	Woori Yallock	3139
Seville	3139	Yarra Junction	3797

Publication Day

Tuesday

Classified Booking Deadline

Trades: Thursday 4pm
General: Friday 4pm

Display Booking Deadline

Booking: 5pm Thursday prior
Cancellation: 5pm Thursday prior
Material: 5pm Friday prior

Adjoining Newspapers

Ranges Trader Mail
Ferntree Gully Belgrave Mail
Mountain Views Mail



Healesville: 205A Maroondah Highway, Healesville, PO Box 470 **Telephone:** 5962 5800 **Classifieds:** 5645 0644 **Facsimile:** 5962 4057

Monbulk: 41 Main Street, Monbulk, PO Box 355 **Telephone:** 9752 1611 **Classifieds:** **Facsimile:** 9752 1921

Yarra Junction: 2457 Warburton Highway, Yarra Junction **Telephone:** 5967 2031 **Classifieds:** 5645 0644 **Facsimile:** 5967 2132

* Includes home delivery and bulk delivery area

Upper Yarra Mail



Tranquil Setting

The Upper Yarra Mail reaches the towns of Warburton, Woori Yallock and Yarra Junction – an area located around 70 km from Melbourne. A stable residential population of families and those seeking a tree change, couples with a regular influx of international tourists and Melbourne locals enjoying weekend getaways to create a strong community brought together by a mutual appreciation of the tranquil location of lush mountain forests and river valleys.

Our Readers

Readers in the area covered by the Upper Yarra Mail are predominately in the 35 to 49 and 50 plus age brackets with an even spread of males and females across all age groups.

The high proportion of children suggests a family audience typical of the outer suburban areas. The statistics indicate middle aged parents with young and teenage children and a range of empty nesters and older families.

We believe that the strong family demographic, both now and in the future, makes the Upper Yarra Mail an ideal advertising vehicle for businesses servicing this market.

In line with societal trends, the proportion of readers aged 50 plus means that Upper Yarra Mail gives advertisers access to this important market. The lucrative segment of leisure and lifestyle focused older families, empty nesters and recent retirees represent a key proportion of the aging population.

Their Occupations

The majority of Upper Yarra Mail readers are employed as; Tradespeople, Intermediate Clerical Sales and Service workers, Professionals or Labourers.

With a strong trade audience, the Upper Yarra Mail is a useful vehicle to advertise trade supplies including: tools, equipment, materials and cars such as vans and utes. With the majority of tradespeople working as sub-

contractors or in a self employed capacity, the Upper Yarra Mail is also suitable for providers of business services such as accountants and the providers of business finance.

The readers working as professionals and in sales and clerical roles are a strong audience for: business wear and accessories, computer and telecommunications equipment, training and further education, gyms and personal trainers, catering suppliers and other office services.

Their Income

The majority of households in the Upper Yarra Mail distribution area earn around \$57,000 pa. The second and third largest groups are in similar proportions and earn around \$30,000 pa and \$47,000 pa respectively.

These income brackets make Upper Yarra Mail readers an attractive proposition for a range of advertisers with products targeted to the Australian middle class.

Community at a glance

The community reading the Upper Yarra Mail

AGE

0 to 18 Years:	28%
18 to 24 Years:	8%
25 to 34 Years:	11%
35 to 49 Years:	24%
50 plus Years:	29%

TOP 3 HOUSEHOLD INCOME:

\$57,000 pa
\$30,000 pa
\$47,000 pa

OCCUPATIONS

Managers:	7%
Professionals:	12%
Associate Professionals:	10%
Tradespeople:	19%
Advanced Clerical & Service:	3%
Intermediate Clerical & Service:	16%
Production & Transport:	11%
Clerical, Sales & Service:	8%
Labourers:	12%

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